

ANSWER!

"Do you get annoyed by junk fax messages?
Would you like to reduce the cost of your everyday business expenses?
Are you worried about the security of your documents?
A networked MFP solution from Muratec can address these business problems and more!"

Muratec MFX-2200/2700

Paperless Fax

Paperless FAX is vital communication tool for today's modern office. Muratec MFP's can receive a fax and automatically route them to an e-mail inbox on your PC!



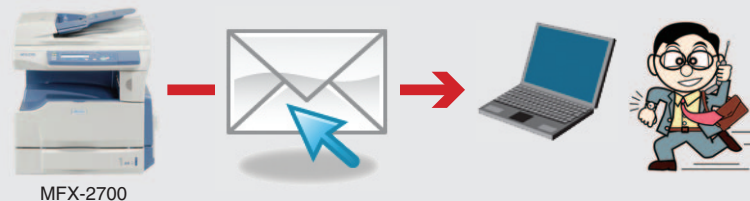
Point 1

You can view junk fax messages on your PC and quickly delete them. (You will not waste paper & toner. Eco-friendly and cost-effective!)



Point 2

You can forward your fax messages to your PC automatically! (You can check your Fax messages away from the office, not missing any important communications and business opportunities.)



MFX-2700

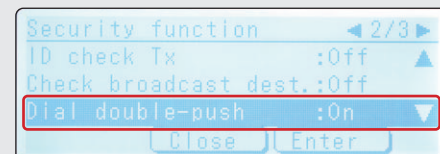
Security Fax

Do you want to ensure that your faxes are securely sent to the correct location? Muratec has the solution!



Point 1

You cannot send a fax without entering the fax number twice.



Point 2

You can develop a secure networking system by requiring passcode entry prior to transmission.



You can easily keep from misdialing a fax number!

For Inquiries

CNC Turning Machines & Sheet Metal Machines

MEIBAN ENGINEERING TECHNOLOGIES PVT. LTD.

370, 4th Cross, J.P. Nagar, III Phase, Bangalore, 560078, INDIA
TEL: +91-80-2649-1229/4153-6262 FAX: +91-80-2649-1239

Textile Machinery • Logistics Systems & FA Systems • Communication Equipment

MURATA MACHINERY INDIA PRIVATE LTD. MUMBAI OFFICE

Unit No.401, 4th Floor, Madhava Building, Bandra Kurla Complex, Bandra East, Mumbai, 400051, INDIA
TEL: +91-22-2659-0275~77 FAX: +91-22-2659-0280

MURATEC INDIA TIMES

2009 Vol.1

Thank you for visiting our booth!



Textile Machinery Show



15-22 November 2008
Bangalore



Sheet Metal Machinery Show



21-25 January 2009
Coimbatore



Machine Tools Show



22-28 January 2009
Bangalore



Dear Valued Customer

What we have learned from this worldwide recession is a simple truth; In a long run, no country, no company, or no individual can receive anything more than the value it creates in the real world. In a long run, easy money earned through financial illusion or speculation may easily go away, but real asset, product, technology and people, grown through hard work remains at the end of the day.

In this sense, the next recovery phase of the world economy will be led by the evolving ones who have larger growth potential in the real world. This is why we strongly believe in a bright future of India.

Muratec has been, and will be, ready to serve the customers who really want to create something real, by its diverse technology and knowledge, and hardworking staff who are eager to deliver them to you.



President & CEO
Daisuke Murata

MURATEC INDIA TIMES 2009 Vol.1

Publishing/ Edit/ Photography by Murata Machinery, Ltd.

136, Takeda-Mukaishiro-cho, Fushimi-ku, Kyoto, 612-8686, JAPAN

Muratec is active in six diversified business fields linked with accumulated knowhow of technology and marketing and offers you the best proposals and solutions to meet your needs in each specialized field globally. In India too we provide you the latest technology with strong localized support organizations.



Sheet Metal Machinery



Logistics Systems / FA systems



CNC Turning Machine



Textile Machinery



Communication Equipment



FA systems for Clean Rooms

www.muratec.co.jp



Rolex Rings Limited is located in Rajkot in Gujarat State, western part of India. The present turn over is Rs. 500 Crores and the target is for Rs. 1600 crores. They have 2 plants and have capacity to produce 11 million bearing rings per month. These rings are for automotive and industrial applications.

www.rolexrings.com



MW200G line

We present the interview from **Mr. Manesh Bhai Madeka**, Managing Director of **Rolex Rings** with great pleasure.

- Please tell us about the company's history.

Mr. Madeka Rolex Rings Limited was founded in the year 1975 in a 15' X 15' area and had a hard beginning with humble origins. It has survived and surpassed competitors to be the leading manufacturer of hot rolled rings in India along with finish machining through the CNC route.

- What was the background reason to buy Muratec machines?

Mr. Madeka To meet the required high volume production we have added 50 nos of Muratec Twin spindle lathes with automation. With automation we are able to meet the increased volume, quality and reliability, as these machines can run for 24 hours. Muratec Twin Spindle Machines also help us in balancing the cycle time between the OP10 and OP20. We are also benefited as we get the parts as completely finished product and this eliminates in-process inventory.

- What is the impression about Muratec machines in production now?

Mr. Madeka We have seen Muratec machines working in many automobile and bearing Industries and that is why we have gone ahead with the Muratec machines. We are happy with the performance of the machines till date. With Muratec's local operations (Meiban Engg.), we are getting satisfactory timely support with local skills.



Left to right seated **Mihir Madeka, Manesh Bhai Madeka**
Left to right standing **Bhanat Madeka, Bhautik Madeka, Hemal Madeka**

Ludhiana

MURATEC USERS IN INDIA

Rajkot

Hyderabad

Bangalore



We pleasantly talked with the **President of Rittal India Pvt.**, which has a reputation for quality and reliability.

- How is your experience with Muratec in pre-sales support and customization etc?

Rittal Muratec as a part of our Rittal production family has given us constant support in service and customizing the machine according to our need. Muratec gives instant service and support immediately over the phone. Periodical follow-ups are done by the Service engineers to make sure the machines are up to the mark. The Service Engineers of Muratec are really excellent for their commitment and service that they show towards us.

- You have these machines working in different Lines for different products. Sometimes you are shifting the machines. Do our machines offer flexibility?

Rittal Muratec is very flexible for shifting as we do shift the machine as per season of product mix. Shifting and aligning this machine is very simple and thus takes 1 or 2 hours to shift and to make the machine up running.

- In what way these machines have helped you to improve your productivity or what's your uptime?

Rittal The machine has helped mainly when we stepped into automation. Integrating Muratec with our robots and other machines was easy.

- What is your overall experience on performance?

Rittal We believe strongly that supplier is not only the people who supply their products, but also Partners who give constant support and who play a vital role in the growth of our organization. We are happy to say that Muratec was and is a great partner for Rittal.

Mr. Daisuke Murata (President of Murata Machinery) during his visit to Rittal factory, with **Mr. A. K. Nathan (Managing Director)** and other staff of Rittal and Meiban



MOTORUM-2548

We got the valuable comment of **Mr. S. P. Oswal**, the **Chairman of Vardhman Group**, which puts customer satisfaction first and leads the Indian textile industry, on the actual state and the reason of choosing Muratec products.

- How are you going to respond to tough market condition that Indian textile industry is currently facing?

Mr. Oswal This year is a year of 'epochal difficulties and strains' all over the world. But that should not obliterate hopes from our minds or should undermine our self confidence in the fulfillment of our vision. We are to gear up ourselves by continuously improving on efficiencies and exploring new markets through development of new products, for customers requiring quality and having better loyalty.

- Please tell us your decisive reasons for choosing Muratec No.21 C Link Coner?

Mr. Oswal As considering the labor shortage at large scale in India, we valued the tray-to-tray system of No.21 C LINK CONER, and it helps technical people to correct Ring Frame faults.

- How would you evaluate and what do you expect from the VORTEX spinning machine?

Mr. Oswal Vardhman being a techno savvy cannot afford to remain out of latest technology. We have been studying last several years & watching improvements and finally we decided to install some machines. We have yet to experience the real benefits of this new technology.

- Finally, please tell us what expectations you have of Muratec in the future, and what you would like to see developed.

Mr. Oswal Muratec definitely is a technology company which is always looking out new developments. We do look out for full support of customer complex technology mainly LINK CONER and VORTEX. I do appreciate that Muratec has given a good support in attending to our observations & grievances.



Mr. S. P. Oswal
Chairman of
Vardhman Group



No.21 C PROCESS CONER

www.vardhman.in

This time we interviewed from, **Mr. Manicks**, **Metronic Engineering**, which sets out the large-scale BMS (Building Management System) and automation system for numerous buildings.

- Is there any special concerning point to promote our logistics system to Indian Market?

Mr. Manicks The rapid growth of the Indian logistics sector has influenced expansion of all associated segments leading to our entry into Indian market.

- How are you going to respond to tough competition start from 2008?

Mr. Manicks Being a very new concept to Indian market, our primary challenge is getting clients to move from traditional to a modern perspective - to understand the importance of investing a little more in their material handling today to achieve a lower operating cost tomorrow. We expect two to three projects in the next year, and then three to four projects per year. We see a very positive response, but it is going to take time.

- How do you evaluate Muratec Logistics system from your point of view?

Mr. Manicks Muratec has proven track record in logistics automation solutions and one of the best in the world for material handling automation solutions. With Muratec experience in logistics automation solutions our customers will benefit a lot in their material handling requirements.

- Do you have any request to Muratec?

Mr. Manicks For India, it is always customized and 'Indianised' or indigenised to work in Indian environment.



Mr. Manicks
Director of
Metronic Engineering Pvt., Ltd.

The AS/RS implemented at NSCBI Airport Kolkata is the first AS/RS in Airport Authority of India for handling import cargo. The storage and retrieval of import cargo is completed automated with - 5Stacker Cranes, 14m Rack height having around 1900+ storage locations with load weight of 1000kg. Metronic, the Operation & Maintenance contractor for this system, says "Since beginning of operation in Aug. 2008., this system has been running smoothly and Muratec AS/RS improves a quality of cargo operation dramatically."



AS/RS(Automated Storage & Retrieval System) at Airport Authority of India/Kolkata



METRONIC ENGINEERING PVT. LTD. is a 25 years old Malaysian company operating in India from 2005 onwards. Metronic is a public listed company in Malaysian stock exchange and having presence in Malaysia, China, Vietnam, Middle East and India. Metronic has a few business divisions and our Logistics and Automation business division has partnered with Muratec Japan L&A division for its Logistics Automation solutions

www.metronic-group.com



Vardhman Group is a major integrated textile producer in India. The Group was setup in 1965 at Ludhiana, Northern India. The Group portfolio includes manufacturing and marketing of Yarns, Fabrics, Sewing Threads, Fibre and Alloy Steel. Today, close to 20,000 people are the organization's most important asset as its human capital. Vardhman Group became India's first textile company to be awarded ISO9002/ ISO 14002 Certification.